



IT PAYS TO MEET IN KISSIMMEE!

Up to **\$10,000** per meeting

EXPERIENCEKISSIMMEE.COM/INCENTIVE

That's Right! Source Experience Kissimmee on your next RFP and book a Kissimmee meeting hotel to earn up to **\$10,000**.

The incentive is earned based on total number of paid room nights actualized for the meeting according to the following scale:

Total Room Nights	Offer	Multi-Year Contracts*		
		Year 2	Year 3	Year 4
50 - 100	\$500	\$560	\$620	\$690
101 - 200	\$1,000	\$1,100	\$1,200	\$1,400
201 - 300	\$1,500	\$1,700	\$1,900	\$2,100
301 - 400	\$2,000	\$2,200	\$2,500	\$2,700
401 - 500	\$2,500	\$2,800	\$3,100	\$3,400
501 - 750	\$3,000	\$3,300	\$3,700	\$4,100
751+	\$4.00 per room night	\$4.00 per room night	\$4.00 per room night	\$4.00 per room night

Maximum \$10,000 per meeting

*Multi-year contracts must be signed at the same time as Year 1.

To qualify for your cash-back:

- Include Experience Kissimmee in the initial RFP process
- **Prior to signing a Kissimmee hotel contract** register your meeting and review incentive details at EXPERIENCEKISSIMMEE.COM/INCENTIVE
- Occupy a minimum of 10 rooms on a peak night
- Occupy a minimum of 50 room nights (one vacation home equals 1.75 room nights per night.)



Third party organizations are not eligible to receive incentive payment. Sports organizations and events do not qualify for this meeting-specific incentive. Contact the Kissimmee Sports Commission for service and support opportunities at sports@experiencekissimmee.com.

For details, visit EXPERIENCEKISSIMMEE.COM/INCENTIVE



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RULES AND REGULATIONS

UPDATED: AUGUST 2019

Experience Kissimmee provides a booking incentive program, It Pays to Meet in Kissimmee, that offers up to \$10,000 per meeting to companies, associations, or organizations that book a meeting with a Kissimmee/Osceola County hotel or meeting property through Experience Kissimmee.

To qualify for the incentive, all of the following must be met:

1. Experience Kissimmee must be included in the initial RFP process.
2. The meeting planner or organization must register the meeting directly by completing Experience Kissimmee's online registration form at: www.experiencekissimmee.com/meetings/incentive. All meetings must be registered prior to signing hotel meeting property contracts
3. Once the form is submitted, Experience Kissimmee will contact the meeting planner or organization to qualify the meeting and communicate next steps in the process. The meeting must be held at a Kissimmee/Osceola County meeting property.
4. The meeting must consist of a minimum of ten (10) rooms on peak night.
5. The meeting must consume a minimum of fifty (50) total paid room nights (one vacation home equals 1.75 room nights).
6. Incentives will be earned according to the following:

Total Room Nights	Offer	Multi-Year Contracts*		
		Year 2	Year 3	Year 4
50 - 100	\$500	\$560	\$620	\$690
101 - 200	\$1,000	\$1,100	\$1,200	\$1,400
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<div style="display: flex; justify-content: space-between; width: 80%; margin: 0 auto;"> _____ Maximum \$10,000 per meeting _____ </div>				

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Additional Program Details:

- No substitutions for incentives will be allowed. The It Pays to Meet in Kissimmee incentive cannot be combined with another Experience Kissimmee incentive program.
- Experience Kissimmee must be notified in writing when the meeting is contracted, confirming dates, anticipated total room pick-up, and anticipated total attendees; a copy of the contract should accompany this notification.
- Upon completion of the specified meeting, the meeting property must verify in writing to Experience Kissimmee the total paid room pick-up associated with the specified meeting and additionally verify that the meeting(s) were held in Kissimmee/Osceola County.
- If attendees stay at more than one meeting property, the meeting planner must notify Experience Kissimmee in advance and the property/properties must agree to report the room nights booked for the qualified meeting (one vacation home equals 1.75 room nights).
- Any deviation from the required notifications and reporting will negate the meeting organization's right to receive the specified incentive.
- In order to receive the incentive payment, an invoice and W-9 must be submitted within 45 days of the conclusion of the meeting. Documentation received beyond 45 days could result in forfeiture of the incentive payment.
- Upon receipt of the room night validation, Experience Kissimmee will then process payment for the incentive earned in the form of a check to the company, association, or organization that held the meeting.
- For organizations outside of the United States, incentive payments must be processed through the hotel Master account where the meeting organization contracted and actualized room nights.
- Experience Kissimmee Staff will have final determination as to any questions regarding qualification and the incentive amount to be awarded; All meetings booked prior to the change or discontinuation date will be fulfilled per the incentives schedule which is part of these rules. For questions regarding the incentive program, please contact us at 407-569-4800 or email meet@experiencekissimmee.com.
- The incentive promotion can be changed or discontinued at any time without prior notice.