

# AUDIO VISUAL PRICE GUIDE

## POPULAR PACKAGES

<b>PRESENTER SUPPORT PACKAGE</b>	<b>\$150</b>	<b>PORTABLE SOUND PACKAGE</b>	<b>\$295</b>
Skirted Tripod Screen, Skirted Cart/Stand Required Cabling/Power, Technical Assistance		(2) Powered Speakers with Stands, Wired Microphone, 4-Channel Audio Mixer, Required Cabling/Power	
<b>EXECUTIVE SUPPORT PACKAGE</b>	<b>\$250</b>	<b>BALLROOM SOUND PACKAGE</b>	<b>\$450</b>
Executive Wide Screen, Executive Cart Required Cabling/Power, Technical Assistance		4 Powered Speakers with Stands, Wired Microphone, 4-Channel Audio Mixer, Required Cabling/Power	
<b>*BALLROOM SUPPORT PACKAGE</b>	<b>\$325</b>	<b>FLIPCHART PACKAGE</b>	<b>\$55</b>
8.5' x 14' Truss Screen with Dress Kit Custom Cart/Stand, Required Cabling/Power Technical Assistance		Hardback Easel, Flipchart Pad, (4) Color Markers Sticky-Pad Flipchart/Post-It Type at \$65	
<b>*DUAL BALLROOM SUPPORT PACKAGE</b>	<b>\$600</b>	<b>CONFERENCE SPEAKER PHONE PACKAGE</b>	<b>\$125</b>
(2) 8.5' x 14' Truss Screens with Dress Kits, (2) Custom Carts/Stands, Required Cabling/Power Technical Assistance		Polycom Speaker Phone, Line Activation Phone Calls/Long Distance Charges Extra	
<b>MEETING ROOM LCD PROJECTION PACKAGE</b>	<b>\$500</b>	<b>*STAGE WASH LIGHTING PACKAGE</b>	<b>\$300</b>
HD LCD Projector (4000 lumen, WXGA), Skirted Tripod Screen, Skirted Cart/Stand, Required Cabling/Power		(2) Ellipsoidal Lighting Fixtures, 2 Truss Towers/Hang-ers, Simple Dimming Control, Required Cabling/Power	
<b>*BALLROOM LCD PROJECTION PACKAGE</b>	<b>\$750</b>	<b>GOBO LIGHTING PACKAGE</b>	<b>\$200</b>
HD LCD Projector (4000 lumen, WXGA), 8.5' x 14' Truss Screen with Dress Kit, Custom Cart/Stand, Required Cabling/Power		1 Ellipsoidal Lighting Fixture, Truss Tower/Hanger, Gobo Holder, Dimming Control, Required Cabling/ Power, Custom Gobos are an additional charge	
<b>*DUAL BALLROOM LCD PROJECTION PACKAGE</b>	<b>\$1500</b>	<b>SIMPLE DÉCOR LIGHTING PACKAGE</b>	<b>\$300</b>
(2) HD LCD Projectors (4000 lumen, WXGA), (2) 8.5' x 14' Truss Screens with Dress Kits, VGA DA, Custom Cart/Stand, Required Cabling/Power		4 Color LED Up-lighting Fixtures, DMX Controller, Required Cabling/Power	
<b>STAGE/SCREEN DRAPING</b>	<b>\$175</b>	<b>ENHANCED DÉCOR LIGHTING PACKAGE</b>	<b>\$500</b>
10' W x 16' H Velour Drape per 10-Foot Section- Black is Standard. Other Colors Available with Advance notice. Higher Rates Apply.		8 Color LED Up-lighting Fixtures, DMX Controller, Required Cabling/Power Additional Fixtures are \$55 each	
<b>VIP CONFERENCE ROOM SUPPORT PACKAGE</b>	<b>\$350</b>	<b>*STAGE DÉCOR SET</b>	<b>\$1000</b>
Skirted Tripod Screen, Skirted Cart/Stand, Wireless Mouse, 4-Channel Mixer, Laptop Audio Patch, Wireless Internet at 8Mbps for Presenter, Required Cabling/Power, Technical Assistance		Multi-Panel Acrylic Backdrop, Truss Arch, Color LED Lighting Fixtures, DMX Controller, Required Cabling/Power	
<b>FLAT PANEL TV PACKAGE</b>	<b>\$325</b>		
Up to 60" LED TV on rolling stand Required cabling/Power and DVD/Blue Ray Player included.			
<b>PODIUM MICROPHONE PACKAGE</b>	<b>\$110</b>		
Wired Microphone, 4-Channel Audio Mixer, House Sound, Required Cabling/Power			
<b>WIRELESS MICROPHONE PACKAGE</b>	<b>\$200</b>		
Wireless UHF Hand-Held or Lavalier Microphone, 4-Channel Audio Mixer, House Sound, Required Cabling/Power			

\*Denotes Additional Labor Required for Set-up and Take-down.  
All Packages are subject to 22% Hotel Service Charge and Virginia State Sales Tax.

A/V CAPABILITIES PROVIDED BY

**ENCORE**

EVENT TECHNOLOGIES

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# AUDIO VISUAL PRICE GUIDE

## A LA CARTE PRICES

### AUDIO COMPONENTS

#### MICROPHONES

Wired Microphone	\$60
Wireless UHF ( <i>Lavalier or Handheld</i> )	\$160

#### MIXERS

6 Channel Stereo Mixer	\$60
14 Channel Stereo Mixer	\$150
16 Channel Stereo Mixer	\$175
24-32 Channel Stereo Mixer	Call for details

#### PLAYERS/RECORDERS

CD Player	\$75
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#### SOUND REINFORCEMENT

Portable Powered Speakers	\$100
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### LIGHTING COMPONENTS

#### CONTROL/DIMMERS

12 Channel Control Board	\$100
6 Channel Dimmer Power Pack	\$50

#### LIGHTING INSTRUMENTS

LED Full Color Spectrum Lighting Instruments	\$55
Source 4 Ellipsoidal or Par (19, 26, 36 degree or Par)	\$35
Follow Spotlight	Call for details

### VIDEO AND DATA COMPONENTS

#### PROJECTORS

HD LCD Projector (4k lumen, WXGA)	\$400
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#### MONITORS

HD 60" Flat Panel Display	\$275
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#### VIDEO PLAYER/RECORDER

DVD / Blu-ray Player	\$100
DVD Recorder	\$150

#### CAMERAS

HDV 1080i Video Camcorder (Includes camcorder tripod)	Call for details
Broadcast Quality Camera (Includes camera, CCU, tripod, studio kit, cabling)	Call for details

### VIDEO/DATA SWITCHING AND DISTRIBUTION

Various Seamless Systems	Call for details
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#### PROJECTION SURFACE/DRAPES (WIDE SCREEN FORMAT)

6' or 8' Tripod Screen	\$75
10' Encore Executive Screen	\$100
8.5' x 14' Projection Surface w/Dress Kit	\$225

#### MISCELLANEOUS SPEAKER SUPPORT

Flipchart w/Pad and Markers (sticky)	\$55
Wireless Remote Presenter	\$50
Speaker Timer	\$125
Easel	\$15

### INTERNET AND NETWORKING

#### WIRED INTERNET

Single Line – 6Mbps (Best for servers, Webinars, Streaming)	\$75 per line
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#### WIRELESS INTERNET

Basic - 1Mbps (Basic browsing, light email)	\$19.95 per user
Business - 3Mbps (Comfortable browsing and email downloads)	\$29.95 per user
Presenter - 6Mbps (Best for VPN, browsing speed & downloads)	\$39.95 per user
Group Internet Access (10-100 Devices)	\$275
Each Additional 100 Devices	\$100
Customize bandwidth levels	Call for details
Advanced networking services	Call for details

### LABOR

#### GENERAL SET-UP/DISMANTLE (PER HOUR)

Straight Time	\$80
Overtime	\$120
Holiday	\$130
Load In/Load Out (when using outside A/V vendor)	\$500 flat

TERMS AND CONDITIONS It is required that Encore Event Technologies set-up, operate and strike all equipment unless requirements dictate otherwise. All equipment prices listed are per day. Equipment and labor pricing listed does not include an applicable service charge of 22% and sales tax. Labor will be charged for set-up, operation and tear down of all video projection, multi-image, sound reinforcement, theatrical stage lighting, screens and drapery equipment listed herein. All equipment and labor cancellations occurring less than 48 hours prior to scheduled function shall be billed to customer at published rates.